



Business Recovery – A Bankers Guide to Risk Management

Tools and techniques to assist you with the Evaluation of Business Recovery Plans

Business recovery is about the management of businesses facing problems. The objective of this Banker's guide to risk management program; is to review and critically analyse the business recovery plans that will be presented following on from the C virus.

Course Objective

The program will provide a number of structured techniques and frameworks that are required to undertake a deep analysis of the business situation that you are facing. Discussing options and quantifying the risk position will be key; within the current traumatic times.

The immediate requirement for the business persons will be to identify all the problems and endeavor to source strategies to give the ability to implement solutions. Cash flow will be absolutely key

Strategies for recovery will be detailed within their business recovery plan. This recovery plan will need a thorough risk appraisal by the prospective Lenders.

Delivery method

Option 1 - Webinars: Course content is delivered through the easy-to-use online learning platform Zoom and is supplemented by video recordings of webinars.

Option 2 - Self-paced: online eLearning platform where you will receive interactive and engaging content along with video presentations and a personalized study plan.

"Study from the safety and comfort of your home"

KEY BENEFITS

- ⇒ Enhance your Risk Management
- ⇒ Practical & Relevant
- ⇒ Professional Excellence
- ⇒ Industry Recognition
- ⇒ Global Portability
- ⇒ Flexible Approach
- ⇒ Access Anywhere, Anytime
- ⇒ Career Development
- ⇒ Specialist Knowledge
- ⇒ Study Resources
- ⇒ Corporate group rates available

Interactive Modules:

- ◆ **Unit 1. Cash Crisis- Strategic Cash Flow Management**
- ◆ **Unit 2: quantifying the risk position: diagnostic checks—financial; non-financial and risk evaluation**
- ◆ **Unit 3: difficult interviews and business visits**
- ◆ **Unit 4: business recovery in action**
- ◆ **Unit 5: analysis and critical review of the recovery plan**

Course materials from Credit skills library
accredited by CBI www.charteredbanker.com
Accredited Certificate on Successful Completion

Business Recovery Risk Management Syllabi

This is an accredited course through the Bahamas Institute of Financial Services working with International Consultants – Keith Checkley & Associates.; active within the Carib region since 1989.

Introduction – Workout v Default and Timescales for Action

- The Options: workout issues v default
- Generic strategies for turnaround
- Objectives for recovery
- Business recovery resources available
- Turnaround – what drives timescales?
- The initial review—symptoms and causes of decline

Unit 1 – Cash Crisis – Strategic Cash Flow Management

- Cash flow-squeezing out more cash: 10-point plan
- The cash conversion cycle and comparison of key business metrics
- Business illustration of best practices
- Comparison of two businesses cash conversion cycles during a major recession
- Development of cash flow worksheet
- The cash tank analysis method

Unit 2 – Diagnostic Checks: Financial; Non-Financial and Risk position

- Evaluating the business -an analysis guide
- Influence of business breakeven on profit recovery strategy

- Non-financial analysis checklist
- Strategic position and action evaluation
- Products and markets three generic strategies
- Business Risk Analysis Overview

Unit 3 – difficult interviews and business visits

- Behavioural aspects of the interview
- Criteria based interviewing structure
- Closing the interview
- Post interview reflection
- Business visits and check list
- The summarised report on risk v return

Unit 4 – Business recovery in action

Illustrated case studies
Reflections and Participants action plan

Unit 5 – Analysis and critical review of the recovery plan and implementation issues

- Factors determining the feasibility of recovery
- Utilising failure predictive models
- Going and gone concern analysis
- Conclusions on workout v default.



BIFS and KCA

- ◆ 1st in Caribbean region with internationally certified programs originating from Feb 2004 MoU KCA/BIFS
- ◆ 1st in Caribbean region with Internet delivery. To facilitate online learning for the Bahamas Family Islands - 2008 Certified Financial Planner.
- ◆ 1st in Caribbean region to launch CCP; CIRM, and CIFP
- ◆ 1st within The Bahamas with this programme

Content Development

The Business Recovery Risk Management programme has been constructed on extensive practical experiences and well qualified international experts in the fields of Business and Finance. Academic content has been compiled from directly related topic authored books and other industry relevant sources . Access anytime/anywhere on computer/tablet/smart phone. We believe training is an on-going process that will continually build strength and interpersonal skills

Cost: Members: \$2,700 - Non members - \$3,000 Registration: \$150

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